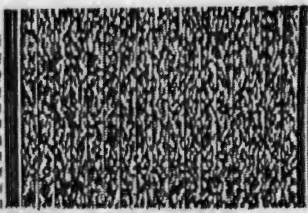




Registration and Stamp Department

Madhya Pradesh

Certificate of Stamp Duty



E-Stamp Code: 01011719022025012489  
 Total E-Stamp Amount: 600  
 Govt. Stamp Duty (Rs.): 600  
 Japped Duty (Rs.): 0  
 Exempted Amount (Rs.): 0  
 E-Stamp Type: NON-JUDICIAL  
 Issue Date & Time: 19/02/2025 17:04:19  
 Service Provider or Issuer Details: ANSHUL KALA/SP011743007201200023  
 SP/SRO/DRO/HO Details: 311 M O ROAD, TORICORNER, INDORE, INDORE

Deed Type: Agreement/Memorandum of an Agreement  
 Deed Instrument: If relating to secure repayment of a loan or debt, 0.25 percent of the amount of loan or debt, subject to a maximum of five lakh rupees  
 Purpose: RTA Agreement

Organization Name: Balaji Phosphates Limited  
 Address: 305, Ushagiri Avenue 11th Floor, 12/5, Ushagiri (Jaora Compound), Indore, INDORE, Madhya Pradesh, India  
 Number of Persons: 1

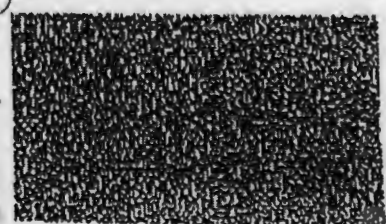
Organization Name: Skyline Financial Services Private Limited  
 Address: D-153A, 1st Floor, Okhla Industrial Area, Phase-1, New Delhi - 110 020, Stamp Print in INDORE, Madhya Pradesh, India  
 Number of Persons: 1

RTA Agreement: Balaji Phosphates Limited, Address-305, Ushagiri Avenue 11th Floor, 12/5, Ushagiri (Jaora Compound), Indore. (First Party), Alok Gupta S/o Somchand Gupta, Address-170, Rani-Bagh, Indore. (Second Party), Mohit Airen S/o Pravin Airen, Address- 809-810, Dilpooan Green, Indore. (Third Party), Arjant Capital Limited, Address-6, Laxmi colony, N.Y.N. Road, Indore-452003 (Fourth Party), Skyline Financial Services Private limited, ADDRESS-D-153A, 1st Floor, Okhla-Industrial Area, Phase-1, New Delhi-110 020 (Fifth Party)

Digitally signed by Anshul Kala  
 Date: 2025.02.19 17:04:22  
 IST

*Anshul Kala*

*[Signature]*



**DATED 19 February 2025**

**SELLING SHAREHOLDER'S ESCROW AGREEMENT**

**BETWEEN**

**BALAJI PHOSPHATES LIMITED**  
(ISSUER COMPANY)

**AND**

**ALOK GUPTA**  
(SELLING SHAREHOLDER)

**AND**

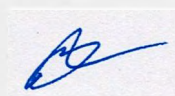
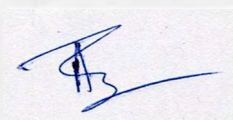
**MOHIT AIREN**  
(SELLING SHAREHOLDER)

**AND**

**ARIHANT CAPITAL MARKETS LIMITED**  
(BOOK RUNNING LEAD MANAGER)

**AND**

**SKYLINE FINANCIAL SERVICES PRIVATE LIMITED**  
(REGISTRAR TO THE OFFER AND ESCROW AGENT)



## SELLING SHAREHOLDER'S ESCROW AGREEMENT

This **SELLING SHAREHOLDER'S** Escrow Agreement (hereinafter referred to as the "Agreement") on this February 19, 2025 entered into by and among:

**BALAJI PHOSPHATES LIMITED**, a Company within the meaning of the Companies Act, 1956 and having its Registered Office at 305, Utsav Avenue, 12/5, Usha Ganj Jaora Compound, Indore G.P.O., Indore (Madhya Pradesh)-452001. (hereinafter referred to as "Issuer" or "Company", which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns), of the **FIRST PART**;

AND

**MR. ALOK GUPTA**, an Individual, residing at House No. 170, Rani Bag (Main) village Limbodi, Khandwa Road, Indore, (Madhya Pradesh)- 452 001. India (hereinafter referred to as "Selling Shareholder" or "SS") which expression shall unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and Permitted Assigns, of the **SECOND PART**

AND

**MR. MOHIT AIREN**, an Individual, residing at 6-A, Girdhar Nagar Indore, (Madhya Pradesh) - 452001, India (hereinafter referred to as "Selling Shareholder" or "SS") which expression shall unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and Permitted Assigns, of the **THIRD PART**

AND

**ARIHANT CAPITAL MARKETS LIMITED**, a Company incorporated under the Companies Act, 1956 having its Registered office at 1011 Building No. 10, Solitaire Corporate Park, Guru Hargovindji Road, Chakala, Andheri (East), Mumbai - 400 093, India; (hereinafter referred to as "Book Running Lead Manager", which expression shall unless, it be repugnant to the context or meaning, deem to mean and include its successors and permitted assigns) ; of the **FOURTH PART**;

AND

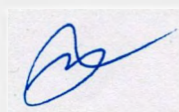
**SKYLINE FINANCIAL SERVICES PRIVATE LIMITED**, a Company incorporated under the Companies Act, 1956 and having its registered office at D-153A, First Floor Okhla Industrial Area, Phase - I, New Delhi 110020 (hereinafter referred to as "Escrow Agent" or "Registrar", which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns), of the **FIFTH PART**;

In this Agreement:

- (i) **ARIHANT CAPITAL MARKETS LIMITED** is hereinafter referred to as the "Book Running Lead Manager" or a "Manager" or a "BRLM";
- (ii) The Company, the Book Running Lead Manager, the Selling Shareholder, the Escrow Agent and the RTA are hereinafter collectively referred to as the "Parties" and individually as a "Party".

### WHEREAS

- (A) The initial public offer shall now comprise of 71,58,000 Equity Shares ("the Offer), which includes Fresh Issue of 59,40,000 Equity Shares at a price of Rs. [●] per equity share amounting to Rs. [●] lakhs and Offer for Sale by the selling shareholder of 1218000 equity shares at a price of Rs. [●] per Equity Share amounting to Rs. [●] lakhs.
- (B) The Offer comprises of the Net Offer to the Public of 68,00,000 Equity Shares having face value of Rs.10 ("the Net Offer") and an Offer price of Rs. [●]- each aggregating to Rs. [●] Lakhs and a Market Maker reservation of 3,58,000 Equity Shares having face value of Rs.10 and an Offer price of Rs. [●]- aggregating to Rs. [●] Lakhs for subscription by the designated Market Maker ("Market Maker Reservation Portion").



- (C) Equity Shares for subscription by the designated Market Maker ("the Market Maker Reservation Portion"). The net Offer to public shall comprise of Issue to Qualified Institutional Buyers, Non-Institutional Applicants and Retail Applicants.
- (D) The Offer of shares comprises of Offer For Sale of 12,18,000 shares by the Selling Shareholder equity shares at a price of Rs. [●] per Equity Share amounting to Rs. [●] lakhs. and a Fresh Issue of 59,40,000 Equity Shares at a price of Rs. [●] per equity share amounting to Rs. [●] lakhs.
- (E) The Offer of Equity shares shall be conducted through Fixed Price Process, pursuant to which the Shares are to be offered at the Offer Price of Rs. [●] per share.
- (F) The Selling Shareholder has given her consent dated September 28, 2024 to offer his shares or part thereof as Offer for Sale shares to be sold to the public. The Selling Shareholder will sign the Draft Prospectus, the Prospectus, this Agreement, the Memorandum of Understanding, any amendments or supplements thereto, and any and all other writings as may be legally and customarily required in pursuance of the Offering and to do all acts, deeds or things as may be required.
- (G) The Company has obtained approval for the Offer pursuant to the Board resolution dated July 2, 2024. The Company passed a special resolution under section 62(1)(c) at the EGM held with a notice on August 1, 2024 which collectively authorised the Company's Directors, or any other authorised representatives, for the purpose of the Offer, to issue and sign the Draft Prospectus, the Prospectus, this Agreement, the Memorandum of Understanding, any amendments or supplements thereto, and any and all other writings as may be legally and customarily required in pursuance of the Issuing and to do all acts, deeds or things as may be required.
- (H) In relation to the Offer the Company has approached the BRLMs to manage the Offer. The BRLMs has accepted the engagement in terms of the engagement letter. Further, the Company, the Selling Shareholder and the BRLMs have entered into a Memorandum of Understanding dated 19<sup>th</sup> September 2024 ("MoU").
- (I) The Company has filed the draft prospectus dated 30<sup>th</sup> September 2024 (the "DRHP" or the "Draft Red Herring Prospectus") with the NSE subject to its observations being incorporated or reflected in the Prospectus (defined below). The Company is in the process of filing the Prospectus, incorporating the comments and observations of NSE Limited with the Registrar of Companies, at Mumbai ("RoC").
- (J) The company and the Selling Shareholders have further agreed to authorize the Registrar to act as escrow agent and shall place the Offered Shares into an Escrow Demat Account (as defined hereinafter) opened by the Escrow Agent with the Depository Participant (as defined hereinafter) before opening of the Issue.
- (K) The Parties have agreed to perform the respective actions required to be performed by them to operate the Escrow Demat Account and transfer the Offered Shares pursuant to the Offer to the Allottees (as defined hereinafter) in the manner stated in the Issue Documents (as defined hereinafter), subject to the conditions of this Agreement.

NOW, THEREFORE, in consideration of the premises and mutual agreements and covenants contained in this Agreement each of the Parties hereby agrees as follows:

## 1. DEFINITIONS AND PRINCIPLES OF INTERPRETATION

### 1.1 Definitions

- 1.1 In addition to the defined terms contained elsewhere in this Agreement, the following expressions, as used in this Agreement, shall have the respective meanings set forth below:

"Affiliate" with respect to a specified person, shall mean any other person that directly, or indirectly through one or more intermediaries, controls or is controlled by, or is under common control with, the specified person.

"Allotment" shall mean the Offer and allotment of Equity Shares pursuant to the Offer.

"Agreement" shall mean this agreement or any other agreement as specifically mentioned.



"Applicant" shall mean any prospective purchaser who has made an Application in accordance with the Draft Red Herring Prospectus and/or the Red Herring Prospectus.

"Application" shall mean an indication to make an Issue during the Application Period by a prospective investor to subscribe to the Issue Shares at the Issue Price, including all revisions and modifications thereto.

"Companies Act" shall mean the Indian Companies Act, 1956 and Companies Act, 2013 as amended from time to time.

"Compulsory Market Making Period" shall mean the Market Making period starting from the listing of shares till a minimum period of three years as prescribed by Regulation 260(i) of the SEBI (ICDR) Regulations. However, it has been provided that in terms of Regulation 277 of the SEBI (ICDR) Regulations, that a company may migrate to the Main Board (in this case being the Main Board of NSE Limited) and hence for the purpose of this agreement, when a company migrates to the main board, there is no requirement of "Market Making" and hence the compulsory Market Making period would be cut short to that extent.

"Controlling", "Controlled by" or "Control" shall have the same meaning ascribed to the term "control" under the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, or as amended.

"Controlling Person(s)" with respect to a specified person, shall mean any other person who Controls such specified person.

"Draft Prospectus" shall mean the Draft Prospectus of the Company which will be filed with NSE in accordance with Section 26 and 28 of the Companies Act for getting approval;

"Fresh Issue" shall mean issue of 59,40,000 equity shares having face value of Rs. 10/- each (the "Equity Shares") in accordance with the Chapter IX SEBI (ICDR) Regulations 2018, (as defined herein) and applicable Indian securities laws at an Issue Price ('Offer Price') of Rs. [●] per share inclusive of Rs. [●] towards premium aggregating to Rs. [●] lakhs.

"Indemnified Party" shall have the meaning given to such term in this Agreement.

"Indemnifying Party" shall have the meaning given to such term in this Agreement.

"Listing Date" shall mean the date with effect from which the shares issued through this Offer being made by Balaji Phosphates Limited are permitted for trading by SME Platform of NSE Limited.

"BRI.M" shall have the meaning given to such term in the preamble to this Agreement and "BRLM" shall mean the Book Running Lead Manager to the Offer, or Arianth Capital Markets Limited.

"Market Maker" shall mean any person who would hold a valid, registration on the date of opening the Offer.

"Market Maker Reservation Portion" shall mean the reserved portion for the Designated Market Makers of 3,58,000 equity shares of Rs.10/- at aggregating to Rs [●] lakhs .

"Material Adverse Effect" shall mean, individually or in the aggregate, a material adverse effect on the condition, financial or otherwise, or in the earnings, business, management, operations or prospects of the Company and its subsidiaries, taken as a whole.

"Memorandum of Understanding" shall mean the memorandum of understanding dated 19<sup>th</sup> September 2024 entered between the Company, the Selling Shareholders and Book Running Lead Managers.

"Net Offer" shall mean the Offer of equity shares, Shares to be Offered in this Offer comprise a net Offer to the public 68,00,000 equity shares of Rs.10/- each at Rs. [●] each aggregating Rs. [●] lakhs.

"Non-institutional Applicants" shall mean all Applicants that are not QIBs or Retail Applicants and who have applied for Equity Shares for an amount more than Rs.200,000;

"BSE" shall mean BSE Ltd, a recognised stock exchange having nationwide terminal



"BSE SME" shall mean the separate platform for listing of companies which have offered their shares or match the relevant criteria of Chapter IX of SEBI (ICDR) Regulations, 2018 as amended from time to time, opened by the BSE Limited, which received its final approval from SEBI on October, 2011;

"Offer" shall mean Offer of 71,58,000 Equity Shares ("the Issue), which includes Fresh Issue of 59,40,000 Equity Shares at a price of Rs. [●] per equity share amounting to Rs. [●] lakhs and Offer for Sale by the selling shareholder of 12,18,000 equity shares at a price of Rs. [●] per Equity Share amounting to Rs. [●] lakhs.

"Offer for Sale" shall mean sale of 12,18,000 equity shares of Rs.10/- each for Rs. [●] each aggregating to Rs. [●] lakhs by the Selling Shareholder.

"Offer Price" means Rs. [●] per share of face value Rs.10/- each.

"Party" or "Parties" shall have the meaning given to such terms in the preamble to this Agreement.

"Prospectus" shall mean the Prospectus of the Company which will be filed with NSE/ SEBI/ ROC and others in accordance with Section 26 and 28 of the Companies Act after getting approval letter but before opening the Offer.

"Retail Applicants" shall mean individual Applicants (including HUFs and NRIs) who have applied for Equity Shares for an amount not more than Rs.200,000, in any of the application options in the Offer;

"SEBI" shall mean the Securities and Exchange Board of India.

"SEBI (ICDR) Regulations 2018" shall mean the SEBI (Issue of Capital and Disclosure Requirements) Regulations 2018, as amended and as applicable to the Offer.

"Selling Shareholder" shall mean persons / entities offering their shares in this Public Offer namely, Mr. Alok Gupta and Mr. Mohit Airen.

"Sponsor Bank" The Banker(s) to the Offer registered with SEBI which is appointed by our Company and Selling Shareholder to act as a conduit between the Stock Exchanges and the NPCI in order to push the mandate collect requests and / or payment instructions of the RIBs into the UPI, the sponsor bank in this case being Kotak Mahindra Bank Limited

"Stock Exchange" shall mean NSE SME.

"Underwriters" shall mean NNM Securities Private Limited

"UPI ID" ID created on UPI for single-window mobile payment system developed by the NPCI;

"UPI Mandate Request" A request (intimating the RIB by way of a notification on the UPI application and by way of a SMS directing the RIB to such UPI application) to the RIB initiated by the Sponsor Bank to authorise blocking of funds on the UPI application equivalent to Bid Amount and subsequent debit of funds in case of Allotment;

"UPI Mechanism" The bidding mechanism that may be used by a RIB to make a Bid in the Offer in accordance with SEBI circular (SEBI/HO/CFD/D11.2/CIR/P/2018/138) dated November 1, 2018;

"UPI PIN" Password to authenticate UPI transaction

## 1.2 Interpretation

In this Agreement:

- 1.2.1 the descriptive headings of Clauses are inserted solely for convenience of reference and are not intended as complete or accurate descriptions of the content thereof and shall not be used to interpret the provisions of this Agreement;



- 1.2.2 unless the context otherwise requires, (i) the use of the singular shall include the plural and vice-versa; and (ii) the use of the masculine shall include the feminine and vice versa;
- 1.2.3 unless otherwise specified, time periods within or following which any payment is to be made or act is to be done shall be calculated by excluding the day on which the period commences and including the day on which the period ends and by extending the period to the following Working Day if the last day of such period is not a Working Day;
- 1.2.4 unless otherwise specified, whenever any payment is to be made or action taken under this Agreement is required to be made or taken on a day other than a Working Day such payment shall be made or action taken on the next Working Day;
- 1.2.5 unless otherwise specified, all references to sections, paragraphs, clauses and Annexures in this Agreement are to sections, paragraphs and clauses in, and Annexures to, this Agreement;
- 1.2.6 reference to any Law includes a reference to such Law as amended or re-enacted from time to time, and any rule or regulation promulgated thereunder;
- 1.2.7 the terms "herein", "hereof", "hereto", "hereunder" and words of similar purport refer to this Agreement as a whole; and
- 1.2.8 references to the word "include" or "including" shall be construed without limitation;
- 1.2.9 references to this Agreement or to any other agreement, deed or other instrument shall be construed as a reference to such agreement, deed or other instrument as the same may from time to time be amended, varied, novated or supplemented;
- 1.2.10 reference to any Party to this Agreement or any other agreement or deed or other instrument shall include its successors or permitted assigns;
- 1.2.11 unless otherwise defined the reference to "days" shall be construed as references to calendar days in the Gregorian calendar;
- 1.2.12 any capitalized term not defined in this Agreement shall have the same meaning as that set forth in the Draft Prospectus and the Prospectus.

## 2. APPOINTMENT OF ESCROW AGENT AND ESTABLISHMENT OF ESCROW ACCOUNT

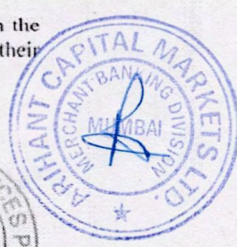
- 2.1 The Company and the Selling Shareholder hereby appoint the Registrar to act as the Escrow Agent under this Agreement, and the Registrar hereby agrees to act as the Escrow Agent under this Agreement and open and operate the Escrow Demat Account. The Escrow Demat Account shall be operated strictly in the manner set out in this Agreement.
- 2.2 The Escrow Agent undertakes that it shall open the Escrow Demat Account after the execution of this Agreement with one Working Day of the date of execution of this Agreement and immediately confirm the details of the Escrow Demat Account to the Company and the Selling Shareholders, in the prescribed form specified in Annexure A to this Agreement.
- 2.3 All expenses with respect to the opening, maintaining and operating the Escrow Demat Account in accordance with the terms of this Agreement will be borne by the Selling Shareholder.

## 3. ESCROW OF OFFER FOR SALE

### 3.1 Deposit of the Offered Shares

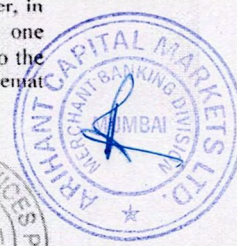
The Selling Shareholder shall, on or before the Deposit Date, deposit their respective Offered Shares in the Escrow Demat Account. This shall be an irrevocable instruction from the Selling Shareholder to their respective Depository Participants to transfer the relevant Offered Shares to the Escrow Demat Account.

### 3.2 Opening and Operation of the Escrow Demat Account



- (i) The Selling Shareholder hereby confirms and agrees to do all acts and deeds as may be necessary to empower the Escrow Agent to open and operate the Escrow Demat Account.
- (ii) On the Allotment Date, on receipt of (a) confirmation from the Banker(s) to the Issue, as per the provisions of the Escrow Agreement, of transfer of monies from the SCSBs to the Public Issue Account and (b) resolution of board of directors of the Company, or a committee thereof, approving the Allotment, the Escrow Agent shall instruct the Depository Participant with a copy to the Company and the Selling Shareholder, in the prescribed form specified in Annexure B to this Agreement, to debit the Escrow Demat Account and transfer, pursuant to instruction to the Depository Participant and the Depository, the relevant Issued Shares to the Allottees, within the time period as specified in the Prospectus and as prescribed under applicable laws. This provision is an irrevocable instruction from the Selling Shareholders to the Escrow Agent to instruct the Depository Participant to debit the Escrow Demat Account and transfer the relevant Issued Shares to the Allottees upon completion of the events contemplated in this Clause 3.2 (ii).
- (iii) In the event of under-subscription in the Issue, whereby not all the Issued Shares are allocated and/or Allotted after the allocation and Allotment as per the Red Herring Prospectus, the Issued Shares which remain unallocated in the Escrow Demat Account shall be returned by the Escrow Agent to the Selling Shareholder. For this, the Company shall inform the Escrow Agent with a copy to the Selling Shareholder, in the prescribed form specified in Annexure C to this Agreement, of the details of the relevant Offered Shares to be transferred within one (1) Working Day from the date of receipt of letter from the Company, and the Escrow Agent shall, within one (1) Working Day of the receipt of such instruction, Offer written instructions to the Depository Participant with a copy to the Company and the Selling Shareholder, in the prescribed form specified in Annexure D to this Agreement, for return of the relevant Offered Shares to respective demat account of the Selling Shareholder.
- (iv) In the event of failure of the Issue for one or more of the following reasons-
- a) the Red Herring Prospectus shall not have been filed with the Registrar of Companies prior to the Drop Dead Date for any reason;
  - b) the application process not commencing by the Offer Opening Date, for any reason;
  - c) the Offer shall have become illegal or shall have been enjoined or prevented from completion, or otherwise rendered infructuous or unenforceable, including pursuant to any order or direction passed by any judicial, statutory or regulatory authority having requisite authority and jurisdiction over the Offer;
  - d) the declaration of the intention of the Company and/or the Selling Shareholder to withdraw and/or cancel the Offer at any time, including after the Issue Opening Date, and prior to the meeting of the Board of Directors for approval of Allotment;
  - e) the failure to enter into the Underwriting Agreement or Underwriting Agreement being terminated in accordance with its terms or having become illegal or unenforceable for any reason or, in the event that its performance has been prevented by any judicial, statutory or regulatory authority having requisite authority and jurisdiction in this behalf;
  - f) a refusal by a stock exchange to grant the listing and trading approval or non-disposition of an application for a listing and trading approval by a stock exchange within the period specified under applicable laws;
  - g) insufficient subscription in the Offer for complying with the applicable requirements relating to minimum public float, under Rule 19(2)(b)(ii) of the SCRR; or

the Company shall provide a notice to the Escrow Agent, with a copy to the Selling Shareholder, in form as prescribed in Annexure E to this Agreement, and the Escrow Agent shall, within one Working Day of the receipt of notice from the Company, transfer the Issued Shares standing to the credit of the Escrow Demat Account immediately to the respective Selling Shareholder's demat account, as confirmed by the Selling Shareholder.



For the avoidance of doubt, it is clarified that if the instruction pursuant to this Clause 3.2 (iv) is received after the transfer of relevant Offered Shares to the Allottees, the Company, the Selling Shareholder and the Escrow Agent shall take appropriate steps as necessary to cause the debit of the Offered Shares Allotted to the Allottees pursuant to the Offer from the demat account of such Allottees and credit such equity shares to the Escrow Demat Account and subsequently to respective Selling Shareholder's demat account.

### 3.3 Ownership of the Offered Shares

- (i) The Selling Shareholder shall, until the Allotment Date, continue to be the beneficial owner of the respective Issued Shares, and the Selling Shareholder confirm severally and not jointly, that their respective Issued Shares are and shall, until the Allotment Date, continue to be free and clear of any liens or encumbrances.
- (ii) The Parties agree that during the period that the Issued Shares are held in the Escrow Demat Account, any dividend declared or paid on the Issued Shares shall be to the credit of the Selling Shareholder and, if paid, shall be released into a bank account notified in writing by the Selling Shareholder.
- (iii) Notwithstanding anything stated herein, till such time as the Escrow Demat Account has any Offered Shares, the beneficial interest in such Offered Shares shall be of the Selling Shareholder. The Selling Shareholder shall continue to exercise all rights in relation to their respective Offered Shares, including voting rights attached to such Offered Shares, at all times until such time the relevant Offered Shares are transferred to the demat accounts of the Allottees in accordance with this Agreement. However, if the Offered Shares, or any part thereof, are transferred back to any Selling Shareholder pursuant to this Agreement, the Selling Shareholder shall be deemed to have acquired ownership of such Offered Shares and shall enjoy the rights attached to such Offered Shares, as if no transfer had occurred.
- (iv) The Escrow Agent hereby agrees and undertakes to hold in escrow such Offered Shares credited to the Escrow Demat Account for and on behalf and in trust for the Selling Shareholder in accordance with the terms of this Agreement.
- (v) The Escrow Agent hereby agrees and confirms that it shall have no rights in respect of the Offered Shares other than as provided for in this Agreement. The Escrow Agent hereby agrees and undertakes that it shall not at any time, claim, have, be entitled to or exercise any voting rights or control over the Offered Shares. The Parties agree that during the period of the Offered Shares being held in the Escrow Demat Account, the Selling Shareholder shall be entitled to give any instructions in respect of any corporate actions (not being in the nature of a Transfer, except pursuant to the Offer in accordance with the terms of this Agreement) to be carried out relating to the Offered Shares, such as voting in any shareholders' meetings.

### 3.4 Benefits in relation to the Offered Shares

The Selling Shareholder shall be entitled to receive the benefits arising from any corporate actions taken by the Company as regards the respective Offered Shares until such time as it holds the beneficial interest in the respective Offered Shares, provided however that no corporate action will be given effect of a Transfer, except pursuant to the Offer in accordance with the Prospectus or this Agreement.

### 3.5 Representations and Obligations of the Escrow Agent

- 3.5.1 The Escrow Agent agrees that it shall be solely responsible for the operation of the Escrow Demat Account and retain the Offered Shares in the Escrow Demat Account until the completion of events described in Clause 3.2 (ii), 3.2 (iii) and/or 3.2(iv) above, as the case may be. The Escrow Agent shall not act on any instructions to the contrary, in relation to the Escrow Demat Account, by any person including the Company or the Selling Shareholder.
- 3.5.2 The Escrow Agent hereby agrees and undertakes to implement all written instructions provided to it in accordance with the terms of this Agreement.



3.5.3 The Escrow Agent hereby acknowledges and shall ensure that the Escrow Demat Account will not be operated in any manner and for any purpose other than as provided in this Agreement. The Escrow Agent hereby agrees and undertakes not to comply with any instructions which are contrary to the terms of this Agreement.

3.5.4 The Escrow Agent shall instruct the Depositories not to recognize any transfer which is not in accordance with the terms of this Agreement.

3.5.5 The Escrow Agent represents, warrants, undertakes and covenants to the Company, the BRLM and the Selling Shareholder that:

- (i) it has the necessary authority, competence, facilities and infrastructure to act as an escrow agent and to discharge its duties and obligations under this Agreement;
- (ii) this Agreement constitutes a valid, legal and binding obligation on its part, enforceable against it in accordance with the terms hereof;
- (iii) the execution, delivery and performance of this Agreement and any other document related thereto has been duly authorized and does not and will not contravene (i) any Applicable Law, regulation, judgment, decree or order of any Governmental Authority, (ii) its organizational documents, or (iii) any provisions of, or constitute a default under, any other agreement or instrument or undertaking to which it is a party or which is binding on any of its assets; and
- (iv) no lien or other encumbrance shall be created by it over the Escrow Demat Account or the Equity Shares deposited therein.

#### 3.6 Obligations of the Selling Shareholder

The Selling Shareholder agrees that she shall not, for a period commencing from the date hereof and ending on the Allotment Date, take any steps to directly or indirectly, Transfer any Offered Shares or the legal or beneficial ownership of the Offered Shares or any of its rights or obligations under this Agreement, to any Person.

### 4. TERMINATION

#### 4.1 Termination

This Agreement shall terminate upon the completion of the events mentioned in (a) Clause 3.2(ii), (b) Clause 3.2(ii) read with Clause 3.2 (iii), in case of under-subscription in the Offer or Clause 3.2(iv), in case of failure of the Offer, as applicable, in accordance with the terms of the Red Herring Prospectus and applicable laws.

#### 4.2 Consequences of Termination

4.2.1 Upon termination of this Agreement as per Clause 4.1 above, the Company shall confirm the termination of this Agreement to the Escrow Agent. Upon (a) due completion of the actions prescribed in Clause 3.2(ii), Clause 3.2(iii) and/or Clause 3.2(iv), as the case may be, and (b) receipt of confirmation from the Company regarding termination of this Agreement, the Escrow Agent shall inform the Depository and the Depository Participant, in the prescribed form specified in Annexure F to this Agreement, with a copy to the Selling Shareholder and the Company, to close the Escrow Demat Account.

4.2.2 Notwithstanding the termination of this Agreement, the Escrow Agent shall continue to be responsible for and shall ensure that:

- (i) the Offered Shares credited in the Escrow Demat Account have been duly transferred to the Allottees, and/or the Selling Shareholders, as per conditions mentioned in Clause 3.2(ii), Clause 3.2(iii) or Clause 3.2(iv), as applicable, and
- (ii) the Depository and the Depository Participant take appropriate steps to close the Escrow Demat Account.

#### 4.3 Closure of the Escrow Demat Account



- 4.3.1 The Escrow Agent shall endeavor to close the Escrow Demat Account within a period of two (2) Working Days from completion of the events outlined in Clause [4.2.1].
- 4.3.2 Notwithstanding Clause [4.3.1] above, in the event of the termination of this Agreement in accordance with Clause [4.1], the Escrow Agent shall credit the respective Offered Shares which are lying to the credit of the Escrow Demat Account to the respective Selling Shareholders Demat Accounts within one (1) Working Day of the completion of credit of sold shares in accordance with Clause 3.2(ii) or the receipt by the Escrow Agent of the Share Escrow Failure Notice in accordance with Clause 3.2(iv), as applicable and shall take necessary steps to ensure closure of the Escrow Demat Account, unless the Company, and the Selling Shareholder have instructed it otherwise in writing ("**Joint Instruction**"), with copies of the same sent to the BRLM.
- 4.3.3 In case the Escrow Agent does not receive the Joint Instruction within one (1) Working Day of termination of this Agreement, the Escrow Agent shall credit the respective Offered Shares, which are lying to the credit of the Escrow Demat Account to the Selling Shareholder Demat Accounts in accordance with Clause [4.3.2] above and shall take necessary steps to ensure closure of the Escrow Demat Account. Upon debit and delivery of such Equity Shares which are lying to the credit of the Escrow Demat Account and closure of the Escrow Demat Account, as set out in this Clause [4.3], the Escrow Agent shall be released and discharged from any and all further obligations arising in connection with this Agreement.

#### 4.4 Survival

The provisions of this Clause 4.4, and Clauses 4.3 (*Closure of the Escrow Demat Account*), 5 (*Indemnity*), 6.1 (*Notices*), 6.4 (*Dispute Resolution, Governing Law and Jurisdiction*), and 6.9 (*Confidentiality*) shall survive the termination of this Agreement.

### 5. INDEMNITY

The Escrow Agent hereby agrees to, and shall keep, the Company, the Selling Shareholder, the BRLM and their respective Affiliates, directors, officers, agents fully indemnified against any claims, actions, causes of action, suits, demands, damages, claims for fees, costs, charges and expenses (including interest, penalties, attorney's fees, accounting fees, losses arising from difference or fluctuation in exchange rates of currencies and investigation costs) or losses, including pursuant to any legal proceedings instituted against the Company and/or the Selling Shareholder and/or the BRLM, including their respective affiliates or any other party relating to or resulting from any delay or from its own breach, negligence, fraud, misconduct or willful default if any, in performing its duties, obligations and responsibilities under this Agreement.

### 6. GENERAL

#### 6.1 Notices

Any notice or other communication given pursuant to this Agreement must be in writing and (i) delivered personally (ii) sent by tele facsimile or other similar facsimile transmission to such facsimile numbers as designated below or (iii) sent by registered mail or overnight courier, postage prepaid, to the address of the Party specified in the recitals to this Agreement. All notices and other communications required or permitted under this Agreement that are addressed as provided in this Clause 14 will (i) if delivered personally, be deemed given on delivery (ii) if delivered by tele facsimile or similar facsimile transmission, be deemed given when electronically sent; and (iii) if sent by registered mail or overnight courier, be deemed given when sent. In case of all written instructions issued by the Company and/or the Registrar to the Offer and/or the Book Running Lead Manager to the Banker to the Offer and Sponsor Bank pursuant to this Agreement, the facsimile of the written instruction may, at first, be sent by tele facsimile, provided that its original is subsequently delivered by (i) or (iii) above.

#### In case of notice to the Company:

**Balaji Phosphates Limited**

Address: 305, Utsav Avenue, 12/5, Usha Ganj Jaora Compound,  
Indore G.P.O., Indore (Madhya Pradesh)- 452001

Tel No: +919827090267

Email: : [infous@balajiphosphates.com](mailto:infous@balajiphosphates.com)

Contact Person: Ms. Deepika Singh



**In case of notice to the Selling Shareholder:**

**Mr. Alok Gupta**  
Address: House No. 170, Rani Bag (Main) village Limbodi, Khandwa Road,  
Indore, (Madhya Pradesh)- 452 001  
Tel No: 9425101385  
Email: alokgupta5867@gmail.com

**In case of notice to the Selling Shareholder:**

**Mr. Mohit Airen**  
Address: 6-A, Girdhar Nagar Indore, (Madhya Pradesh) - 452001  
Tel No: 8349990244  
Email: mohit\_10airen@yahoo.co.in

**Arihant Capital Markets Limited**  
1011 Building No. 10, Solitaire Corporate Park, Guru Hargovindji Road, Chakala,  
Andheri (East), Mumbai - 400 093  
Telephone: +91- 22-4225 4800  
Email: mbd@arihantcapital.com  
Contact Person: Amol Kshirsagar /Satish Kumar Padmanabhan

**If to the Registrar to the Offer / Escrow Agent**

**SKYLINE FINANCIAL SERVICES PRIVATE LIMITED**  
Address: D153A, First Floor Okhla Industrial Area, Phase-I, New Delhi 110 020, India  
Tel No: 011-40450193-97;  
Email: compliances@skylinerta.com  
Contact Person: Mr. Virender Kumar Rana

**6.2 Assignment**

The rights and obligations under this Agreement shall not be assigned by any Party to any Person. Any attempted assignment in contravention of this provision shall be void.

**6.3 Further Assurances**

The Parties shall, with reasonable diligence, do all such things and provide all such reasonable assurances as may be required to consummate the transactions contemplated by this Agreement in the manner contemplated herein, and each Party shall provide such further documents or instruments required by any other Party as may be reasonably necessary or desirable to effect the purpose of this Agreement and carry out its provisions, whether before or after the Allotment Date.

**6.4 Dispute Resolution, Governing Law and Jurisdiction**

6.4.1 This Agreement shall be governed by and construed in accordance with the laws of India.

6.4.2 The courts at Mumbai shall have exclusive jurisdiction in respect of all matters relating to or arising out of this Agreement.

**6.5 Supersession**

This Agreement supersedes all prior agreements, understandings, negotiations and discussions, whether oral or written, among the Parties relating to the subject matter hereof.

**6.6 Amendments**

No amendment, supplement, modification or clarification to this Agreement shall be valid or binding unless set forth in writing and duly executed by all of the Parties to this Agreement.



**6.7 Successors**

The provisions of this Agreement shall ensure to the benefit of and be binding on the Parties and their respective successors (including, without limitation, any successor by reason of amalgamation, scheme of arrangement, merger, de-merger or acquisition of any Party) and legal representatives.

**6.8 Severability**

If one or more of the provisions of this Agreement shall for any reason be held to be invalid, illegal or unenforceable in any respect under applicable law, such invalidity, illegality or unenforceability shall not affect any other provisions of this Agreement, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained in this Agreement, and the remaining provisions of this Agreement shall be given full force and effect.

**6.9 Confidentiality**

6.9.1 Each Party shall keep all information and other materials passing between it and the other Parties in relation to the transactions contemplated by this Agreement, which was either designated as confidential or which was by its nature, confidential ("Confidential Information"), and shall not divulge such information to any other person or use such Confidential Information other than:

- (i) its select employees, agents or advisors that it reasonably determines need to receive the Confidential Information in connection with the provisions and performance of this Agreement.
- (ii) any person to whom it is required by law or any applicable regulation to disclose such information or at the request of any regulatory or supervisory authority with whom it customarily complies.

6.9.2 In relation to Clause 6.9.1, each Party shall procure/ensure that its employees and other persons to whom the information is provided comply with the terms of this Agreement. In case any Party is required to disclose the Confidential Information, then that Party shall ensure that the other Parties are duly informed about the same.

6.9.3 Confidential Information shall be deemed to exclude any information:

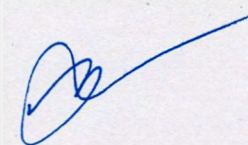
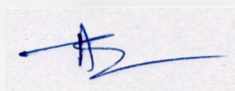
- (i) which is already in the possession of the receiving Party.
- (ii) which is publicly available or otherwise in the public domain at the time of disclosure to the other Parties.
- (iii) which subsequently becomes publicly known other than through the default of the Parties hereunder.

**6.10 Specific Performance**

The Parties agree that each Party shall be entitled to an injunction, restraining order, right for recovery, suit for specific performance or such other equitable relief as a court of competent jurisdiction may deem necessary or appropriate to restrain any other Party from committing any violation or enforce the performance of the covenants, representations, warranties and obligations contained in this Agreement. These injunctive remedies are cumulative and are in addition to any other rights and remedies the Parties may have at law or in equity, including without limitation a right for damages.

**6.11 Specimen Signatures**

All instructions issued by the Company, the Selling Shareholder and the Escrow Agent shall be valid instructions if signed by one representative of each of the Company, the Selling Shareholder and the Escrow Agent, the name and specimen signatures of whom are annexed hereto as Annexure II.



IN WITNESS WHEREOF, each of the Parties have caused this Agreement to be duly executed by their duly authorized representatives on the date and year first hereinabove written.

<p>For Balaji Phosphates Limited (Issuer)</p>  <p>Mr. Mohit Airen (Director)</p>	<p>For Skyline Financial Services Private Limited</p>  <p>Mr. Virender Kumar Rana (Director)</p>	<p>For Arifant Capital Markets Limited (BRLM)</p>  <p>Mr. Sachin Kumar (CS. Manager)</p>	<p>For Selling Shareholder</p>  <p>Mr Mohit Airen (Selling Shareholder)</p>	<p>For Selling Shareholder</p>  <p>Mr Alok Gupta (Selling Shareholder)</p>
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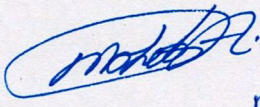
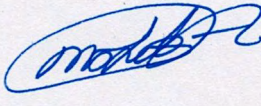
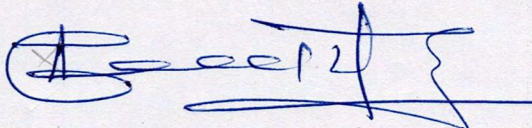


19/02/2025

19/02/2025

<p>Witness 1: KOMAL KAUSHIK</p> <p>Name: MUMBAI - 61</p> <p>Place:</p>	<p>Witness 2: Manish Rawal</p> <p>Mumbai - 53</p> <p>Name: Manish</p> <p>Place:</p>
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**ANNEXURE II**

**LIST OF AUTHORIZED SIGNATORIES**

For the Company	Specimen Signature
Mr. Mohit Airen (Managing Director)	x  19/02/2025
<b>For the Selling Shareholder</b>	
Mr. Mohit Airen	x  19/02/2025
Mr. Alok Gupta	
<b>For the Escrow Agent</b>	
Mr. Virender Kumar Rana	
<b>For the Book Running Lead Manager</b>	
Authorised Signatory	 19/02/2025

